

SHAWMUT IMPROVES PRODUCTIVITY AND STANDARDIZES DATA WITH INTEGRATION SOLUTION FOR PROLOG AND TIMBERLINE

As a full-service general contractor, Shawmut Design and Construction provides preconstruction, construction and postconstruction services. The Boston, Massachusetts-based company employs 350 estimators, project managers, craftspeople, business developers and a variety of other professionals who work to complete more than \$350 million in annual construction that spans the United States. "Shawmut's mission is to build an enduring and innovative company that provides a challenging, dynamic and rewarding environment for its people. Driven by its relentless attention to detail and sense of urgency, Shawmut achieves long-term stability and financial prosperity by dramatically exceeding its clients' expectations and always striving for superior client satisfaction."

We know that the kind of increased efficiency and competitive advantage we need can come from using only best-of-breed solutions.

**- Rob Callahan
Controller
Shawmut Design and
Construction**



Design and Construction

CORPORATE BACKGROUND

Often contracted for fast-track building, Shawmut recently completed tight time-frame construction projects for the Mohegan Sun Gaming Resort and Louis Vuitton, a high-end retailer. The 28,000-square-foot clothing store is Louis Vuitton's largest and was completed in less than 10 months.

"We turned to Shawmut for their expertise in getting large, complex projects with high-end luxury finishes completed on time," said John Mulliken, Vice President of Store Planning and Development for Louis Vuitton.

Shawmut's reputation for quick delivery has persuaded Louis Vuitton to contract the builder for five other flagship stores that will also require strict deadlines and team collaboration.

BUSINESS NEED

Essential to Shawmut's quick turnaround is connecting project team members and processing project data quickly for decision making and project completion.

"Getting everyone to work better together speeds production, reduces costs and enhances the quality of the final product," said Rob Callahan, Shawmut controller.

"Technology has really revolutionized the ability for project teams to be productive. We know that the kind of increased efficiency and competitive advantage we need can come from using only best-of-breed solutions."

BUSINESS SOLUTION

Shawmut invested in Meridian's Prolog Application Suite to streamline the planning, design, construction and procurement phases of its projects; and adopted Timberline Office software for project accounting.

When first selecting a project controls solution, Shawmut evaluated Timberline's application for project management, as well as offerings from Constructware and Primavera.

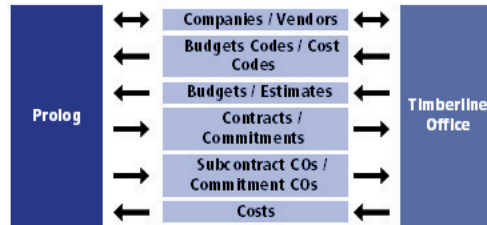
"Ultimately, we selected Prolog with its great reputation in the market and wide usage. The system provides the most cost-effective, end-to-end solution that can also be customized to Shawmut's specific business rules.

"We were really impressed by the flexibility of Prolog, and further sold by the opportunity to speed processes by integrating our project data with our accounting functions," said Callahan.

SHAWMUT IMPROVES PRODUCTIVITY AND STANDARDIZES DATA WITH INTEGRATION SOLUTION FOR PROLOG AND TIMBERLINE

Shawmut invested in Event 1 Integrator for Timberline accounting software and Prolog. Developed by Event 1 Software, Integrator seamlessly connects Timberline financial information with Prolog's robust cost-control module, saving time and enabling complete cost-to-date reporting.

Integrator exchanges several categories of data. The table below illustrates the integration.



BENEFITS

"Prolog is our standard project management system; so, Integrator is used on every one of our projects. We're pushing massive amounts of project information from system to system for each of our 300-plus projects per year.

"We heavily use and have had great success in moving contracts to commitments, creating commitment change orders from subcontract change orders, and standardizing costs between the two systems.

"Integrator allows us to use Prolog to run our projects, while using Timberline for what it does best, running accounting processes and storing financial data.

"Each group, project collaborators and accounting staff, is able to use the data source and system they are most comfortable with and that's best suited to their needs; but, Integrator ensures that both departments have standard, synchronized data," continued Callahan.

RESULTS

That synchronized data has allowed Shawmut to further speed workflow and increase productivity. "The project flows faster. Data processing is more efficient and we can refer back to the system for contextual help.

"There aren't worries that data entered was inaccurate or from different sources, or that our project managers won't have up-to-date job cost information," said Callahan.

"We each have the correct data we need to perform our jobs, and we help to speed project and accounting functions by communicating better and making fewer mistakes."

Prolog helps Shawmut differentiate itself from other companies by allowing it to automate project processes, increase the pace at which it completes projects and provide services that exceed the expectations of their clients.

"We've seen this improvement in standardization and productivity directly relate to the service we provide to our clients. And that is the most important gain for our company; it's how we gauge our success," commented Callahan.

"When clients are more than willing to return to Shawmut for future jobs rather than put projects out for bid, we know they're satisfied and that we've done the job right."



EVENT 1
SOFTWARE

EVENT 1 SOFTWARE, INC.

Developing software to meet your specific needs, Event 1 Software, Inc. creates full applications, add-ons to existing software, and educational tools. As a Meridian partner, Event 1 provides an integration application and associated implementation services for Meridian's Prolog Manager and Timberline's accounting application. For demonstrations of Integrator, visit Event 1 at www.event1software.com.

MERIDIAN PROJECT SYSTEMS, INC.

Meridian Project Systems® develops project management solutions that improve financial performance and reduce risk on large corporate real estate projects and other capital-intensive construction initiatives. Over 8,500 of today's leading business enterprises, government agencies, and AEC (architecture, engineering, and construction) firms use Meridian products to accurately plan, budget, and track all aspects of the real estate project lifecycle.

©2004 Meridian Project Systems, Inc. All rights reserved. Printed in the U.S.A. Other product or company names herein may be trademarks of their respective owners.

This document is for informational purposes only. MERIDIAN PROJECT SYSTEMS MAKES NO WARRANTIES, EXPRESSED OR IMPLIED, IN THIS DOCUMENT.



1180 Iron Point Road, Suite 300
Folsom, CA 95630

(916) 294-2000
(916) 294-2001 fax
sales@mps.com
www.mps.com

